

A Force to Be Reckoned With

Your Sales Force and Service Teams ... Only Unstoppable

Profitability and growth depends on whether all front-line teams involved in a customer's journey can provide end-to-end, closed-loop experiences that lead to multi-product sales, repeat business, and referrals.

Team members must be agile to identify, capture, and convert opportunity – when or before it strikes.

This requires:

- **Relentless coordination** by mobile reps and support staff across multiple locations
- **Instant and actionable** account, lead, opportunity, and pipeline updates
- **Eliminating missteps** all-too-common across customer touch-points
- **Removing productivity barriers** keeping staff from the work that matters



Enterprise bots ensure no balls get dropped. From everyday tasks, alerts, and reports to complex systems integration, bots deliver what your teams need to run at peak performance, make customers happy, and keep leadership informed.

What bots can do for your front-line teams

Perform Tasks for Increased Productivity

- Enter **critical customer updates** real-time, without touching a keyboard
- **Transform wasted time on the road** into productive opportunities
- Simplify onboarding by making system updates as **quick and easy as sending a text**
- Drive adoption by granting **convenient access across individuals' preferred channels**

Trigger Workflows for Instant Results

- **Turn data input into actionable steps** across teams, without back-and-forth email
- **Adhere to complex business rules**, without the need to recall each step
- **Reply faster** to management's account status and pipeline questions
- **Resolve or escalate customer issues**, as they happen

Solutions for Sales: [Kore.ai/smart-bots/sales](https://kore.ai/smart-bots/sales)
Solutions for Service & Support: [Kore.ai/smart-bots/service](https://kore.ai/smart-bots/service)



A lot more talk and a lot more action

Bots change the productivity paradigm

They take commands from team members to get tasks done in CRM, case management, and other systems your company requires – and spent millions of dollars to deploy – freeing them to focus on work that wins and retains business.

Bots send right-time alerts, quickly close progress loops with actionable tasks, and deliver data-driven insights to an individual rep, sales team, and other customer-facing individuals. This all happens via a familiar messaging interface that translates seamlessly across devices and channels. Bots go everywhere your team members go, elevating the communication and collaboration channels they already use: SMS, Email, Chatter, Kore.ai, Spark, Slack, Web, Mobile.



Solutions to meet your needs

KORE.AI SOLUTION BOTS

Out-of-the-box solutions to meet the dual challenges of ever-increasing customer demands and non-integrated legacy IT and systems head on.

Build it once via the Kore.ai Bots Platform, and **deploy in multiple channels**, instantly or over time. Quickly recognize ROI with a **rapid implementation** by getting in front of customers in just 60 days.

KORE.AI BOTS PLATFORM

Complete **Platform as a Service (PaaS)**, for companies and developers to use, design, create, and deliver superior, highly intelligent, **Natural Language Processing (NLP)** enabled bots for **use in any communication channel**.

Full of rich functions and features to **support the most complex bots use cases** and requirements.

KORE.AI MESSAGING

Secure hub for workforces to **communicate, share files, organize projects, access third party apps**, and get to quicker, more decisive actions.

Leverage our 130+ NLP-enabled bots to help win back the workday and make better use of revenue-generating talent.

Check out our first, out-of-the box and ready-to-deploy solution bots, specifically designed for your **Sales and Service Teams**.

Kore.ai Smart Bot for Sales

Kore.ai Smart Bot for Service

Get my top 10 opportunities.

[Here] you go, Tom.

Enterprise-class bots. Intelligent. Speech-enabled. Omni-channel. Proven ROI, available today.

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